



PROJECT HOSTS™
Custom Cloud Experts



CRM Custom Cloud

Our Custom Cloud hosting services enable Microsoft Dynamics Solution Providers to deliver their own custom-configured, cloud-based CRM / XRM solutions to customers.

SOLUTION PARTNER ADVANTAGE

Backed by a decade of hosting Microsoft Partner solutions from secure, reliable and redundant data centers, we give you, and your customers, far more options than a “Standard Cloud” hosting platform. With a CRM Custom Cloud solution, you can deliver all the advantages of a highly-tuned, on-premise CRM solution, but with the ease, flexibility and lower operating costs of a cloud-based offering. A Custom Cloud enables you to:

- Define the CRM or XRM solution architecture that best fits your business model
- Install custom software to create a solution that meets your customer’s exact needs
- Access and directly control key elements of the CRM or XRM solution at the administrator level
- Resell your defined Custom Cloud solution to your customers (even under your own brand)
- Receive Person-2-Person™ support from Project Hosts to assure your success

CUSTOM CLOUD ADVANTAGE

Unlike a “Standard Cloud”, with a Project Hosts Custom Cloud solution customers gain the advantage of full partner support and control, dedicated solutions architecture, advanced application integration, and highly tuned security. The result: Microsoft Dynamics CRM / XRM solutions that stand out above the rest.

- ✓ DEDICATED SOLUTIONS ARCHITECTURE
- ✓ TRUSTED APPLICATION SUPPORT & INTEGRATION
- ✓ SPECIFIC SECURITY REQUIREMENTS
- ✓ REAL-TIME REPORTING CAPABILITIES
- ✓ ACCESS TO PERSON-2-PERSON SUPPORT
- ✓ BUILT-IN BUSINESS FLEXIBILITY

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PROJECT HOSTS TOP 10 REASONS

- **#1 in Hosting Custom Clouds** – Now in our 10th year, we pioneered this space and are now the recognized leader in partner-hosted Microsoft PPM, CRM and SharePoint environments.
- **Security, Security, Security** – Not only are our data centers ISO 27001 and SSAE 16 certified, we also offer dedicated options for servers, domains, and networks.
- **“Person-2-Person” Support** – When you need to talk to someone in a hurry, we’re available “In Person” with a published call-back time. You can reach us by email, phone or the web.
- **Complete Control** – We give our partners and customers the option to have administrative access and have custom-code or 3rd party applications installed to provide ultimate control.
- **Tech-Savvy Team** – Our highly trained and experienced technical team and support staff has the critical knowledge necessary to configure and manage the complete solution.
- **Apps and Consulting Partner Eco-System** – Our eco-system of world-wide consulting partners and third-party application providers ensure that you get the best possible experience, training, and consulting to maximize your company-wide adoption, and ROI.
- **No Lock-In / No Hidden Fees** – We offer flexible month-to-month and longer term contract that scale as your needs scale.
- **99.9% Uptime Guarantee** – We know what it takes to host and support world-class PPM, CRM and SharePoint solutions, and back them up with a 99.9% uptime guarantee across 8 world-wide data center facilities.
- **Incredible Business Value** – Our partners and customers report that their solutions and users are up and running in about ½ the time and at ½ the operating cost as compared to similarly configured on-premise environments
- **Microsoft and Industry Certifications** – We have achieved both a Gold and Silver competency for EPM and Hosting from Microsoft, while also having our data centers certified by global industry bodies.

Cloud Solutions Comparison

Solutions (IT) Architecture	Standard Cloud (Office 365)	Custom Cloud Project Hosts
Multi-Tenant	✓	✓
99.9% Uptime Guarantee (financially backed)	✓	✓
Redundant Power, Drives & Network	✓	✓
Hot Spare Servers	✓	✓
Backup / Failover to Remote Data Centers	✓	✓
Fully Scalable	✓	✓
SharePoint in same domain as CRM		✓
DMZ with anonymous access		✓
Dedicated Servers (Virtual or Physical)		✓
Architectural Options (e.g. 1, 2, or 3 Tiers)		✓
Separate Dev/Test Environments (rollup testing)		✓
Dedicated Active Directory Domain		✓
Custom backup frequency & retention		✓
Automated User Provisioning by sync with Customer's onsite Active Directory Server		✓

Advanced Reporting & Business Support:	Standard Cloud (Office 365)	Custom Cloud Project Hosts
Custom Fields and Views	✓	✓
SQL Reporting Services	✓	✓
Direct Database access for reports		✓
Direct DB access to other reporting tools (3 rd Party) both on-site, and off-site		✓
Person-2-Person Support via web, email or phone		✓
Flexible Business Terms supporting your changes to hosting agreements; to and from cloud migration; monthly or annual terms.		✓

Application Integration	Standard Cloud (Office 365)	Custom Cloud Project Hosts
Access from Outlook on a User's PC	✓	✓
Single Sign On	✓	✓
Approved Online Apps	✓	✓
Sandboxed Apps	✓	✓
Full Trust 3rd Party Applications		✓
Full Trust Microsoft codeplex solutions		✓
Custom Code unique to Customer's Deployment		✓
OS Admin Access		✓
DB Admin Access		✓
Hybrid Solutions (off-site to on-site) VPN to on-site		✓

Security Requirement	Standard Cloud (Office 365)	Custom Cloud Project Hosts
ISO 27001 Certified	✓	✓
SAAE 16 Certified (SAS 70)	✓	✓
Data Privacy Assurance	✓	✓
FISMA Compliant	✓	✓
HIPAA Compliant	✓	✓
Encryption of Data at Rest		✓
Customer-defined Password Policies		✓
Access from defined IP addresses only		✓
Private Customer Networks		✓
Private Lines and VPNs into Data Center		✓
Customer-Defined Security Audits		✓
Customer Vulnerability Assessments		✓

For more information, visit www.projecthosts.com