



PROJECTHOSTS™
Custom Cloud Experts™

SharePoint Custom Cloud

Our SharePoint Custom Cloud hosting services enable Microsoft solution providers to deliver custom-configured, cloud-based SharePoint solutions to their customers.

SOLUTION PARTNER ADVANTAGE

Let us build a SharePoint Custom Cloud for your business. With a SharePoint Custom Cloud solution you can deliver all the advantages of a highly-tuned, on-premise SharePoint solution, but with the ease, flexibility and lower operating costs of a cloud-based offering. A Custom Cloud enables you to:

- Define solution architecture that best fits your business model and SharePoint application
- Install custom software on top of SharePoint to create a solution that meets your customer's exact needs
- Access and directly control key elements of your SharePoint solution at the administrator level
- Resell your defined Custom Cloud SharePoint solution to your customers (even under your own brand name)
- Receive Person-2-Person™ support from Project Hosts to assure your solution's success

CUSTOM CLOUD ADVANTAGE

Unlike a "Standard Cloud", with a Project Hosts Custom Cloud solution customers gain the advantage of full partner support and control, dedicated solutions architecture, advanced application integration, and highly tuned security. The result: SharePoint solutions that stand out above the rest.

- ✓ DEDICATED SOLUTIONS ARCHITECTURE
- ✓ TRUSTED APPLICATION SUPPORT & INTEGRATION
- ✓ SPECIFIC SECURITY REQUIREMENTS
- ✓ REAL-TIME REPORTING CAPABILITIES
- ✓ ACCESS TO PERSON-2-PERSON SUPPORT
- ✓ BUILT-IN BUSINESS FLEXIBILITY

www.projecthosts.com info@projecthosts.com



**PROJECT HOSTS
TOP 10 REASONS**

- **#1 in Hosting Custom Clouds** – Now in our 10th year, we pioneered this space and are now the recognized leader in partner-hosted Microsoft PPM, CRM and SharePoint environments.
- **Security, Security, Security** – Not only are our data centers ISO 27001 and SSAE 16 certified, we also offer dedicated options for servers, domains, and networks.
- **"Person-2-Person" Support** – When you need to talk to someone in a hurry, we're available "In Person" with a published call-back time. You can reach us by email, phone or the web.
- **Complete Control** – We give our partners and customers the option to have administrative access and have custom-code or 3rd party applications installed to provide ultimate control.
- **Tech-Savvy Team** – Our highly trained and experienced technical team and support staff has the critical knowledge necessary to configure and manage the complete solution.
- **Apps and Consulting Partner Eco-System** – Our eco-system of world-wide consulting partners and third-party application providers ensure that you get the best possible experience, training, and consulting to maximize your company-wide adoption, and ROI.
- **No Lock-In / No Hidden Fees** – We offer flexible month-to-month and longer term contract that scale as your needs scale.
- **99.9% Uptime Guarantee** – We know what it takes to host and support world-class PPM, CRM and SharePoint solutions, and back them up with a 99.9% uptime guarantee across 8 world-wide data center facilities.
- **Incredible Business Value** – Our partners and customers report that their solutions and users are up and running in about ½ the time and at ½ the operating cost as compared to similarly configured on-premise environments
- **Microsoft and Industry Certifications** – We have achieved both a Gold and Silver competency for EPM and Hosting from Microsoft, while also having our data centers certified by global industry bodies

Cloud Solutions Comparison

Solutions (IT) Architecture	Standard Cloud (Office 365)	Custom Cloud Project Hosts
Multi-Tenant	✓	✓
99.9% Uptime Guarantee (financially backed)	✓	✓
Redundant Power, Drives & Network	✓	✓
Hot Spare Servers	✓	✓
Backup / Failover to Remote Data Centers	✓	✓
Fully Scalable	✓	✓
DMZ with anonymous access	✓	✓
Dedicated Servers (Virtual or Physical)		✓
Architectural Options (e.g. 1, 2, or 3 Tiers)		✓
Separate Dev / Test Environments (CU testing)		✓
Dedicated Active Directory Domain		✓
Custom backup frequency & retention		✓
Automated User Provisioning by sync with Customer's onsite Active Directory Server		✓

Advanced Reporting	Standard Cloud (Office 365)	Custom Cloud Project Hosts
Custom Fields and Views	✓	✓
Excel Services (including PowerPivot)	✓	✓
OData as the data source for reports		✓
OLAP Cubes as data source for reports		✓
Direct Database access for reports		✓
Automatically refreshing real-time reports		✓
SQL Reporting Services		✓
Direct DB access to other reporting tools (3 rd Party) both on, and off-site		✓

Application Integration	Standard Cloud (Office 365)	Custom Cloud Project Hosts
Access from Office on a User's PC	✓	✓
Approved Online Apps (via CSOM API only)	✓	✓
Single Sign On	✓	✓
SharePoint Designer Support	✓	✓
Full Trust 3rd Party Applications		✓
Full Trust Microsoft codeplex solutions		✓
Custom Code unique to Customer's Deployment		✓
Custom Web Parts		✓
OS Admin Access		✓
DB Admin Access		✓
Hybrid Solutions (off-site to on-site) VPN to on-site		✓

Security Requirements	Standard Cloud (Office 365)	Custom Cloud Project Hosts
ISO 27001 Certified	✓	✓
SAAE 16 Certified (SAS 70)	✓	✓
Data Privacy Assurance	✓	✓
FISMA Compliant	✓	✓
HIPAA Compliant	✓	✓
Encryption of Data at Rest		✓
Customer-defined Password Policies		✓
Access from defined IP addresses only		✓
Private Customer Networks		✓
Private Lines and VPNs into Data Center		✓
Customer-Defined Security Audits		✓
Customer Vulnerability Assessments		✓

For more information visit: www.projecthosts.com